

## Real Estate Services Offered

At Barrett Associates we offer a wide variety of real estate services including:

- Real estate brokerage and real estate consulting services – both residential & commercial
- Property sales regarding all classes of real estate property types at all price points on a “Flat -Fee” or “Full-Service” basis
- Real estate auctioning services
- Market Value Analyses (MVA) and Broker Opinion of Values (BOP)
- Acquisition & lease transaction responsibility including negotiations and strategy development.
- “Highest and best use” property analysis of existing and proposed commercial real estate products, including market-specific economic trend analysis and commercial real estate demand forecasting.
- Financial analysis, market profiling, due diligence, and contract administration of commercial real estate sales, leasing, and financial transactions.
- Excess & surplus property divestiture and repositioning by both real estate product and geographic market
- Retail, office, and industrial property site selection on behalf of tenants and end users
- Leasing of retail, office, and industrial real estate properties on behalf of ownership
- Tenant representation regarding all classes of real estate product
- Property valuation, developmental project timeline projections, and project cash flow forecasting
- Sourcing of debt & equity in support of commercial property transactions
- Land acquisition, entitlement, rezoning, and development expertise.
- Public relations, marketing, and media interaction with the various public interest groups involved in controversial real estate reuse and redevelopment strategies
- New business prospecting on behalf of lenders, landlords, municipalities, and tenant representation firms
- Corporate educational design, development and instructional competencies
- Expert witness experience in brownfields development and condemnation cases

Please review our real estate “services subsections” for more detailed information on our offerings.

Thank you for your potential interest in Barrett Associates.