

## Real Estate Testimonials

### Residential Real Estate Client Testimonials:

- I hired Kyle to locate and negotiate the purchase of an estate home in Colorado. He helped me select several candidates from the available homes on the market, and then negotiated a great deal on my preferred house by leveraging the different sellers against each other.

I plan on using him again and would highly recommend him to anyone in the million plus housing market.  
Matt A.

- We had our home listed with another agent a year before we listed it with Kyle.

After counseling us on ways to improve our home's "curb appeal" and marketability, Kyle sold our home in 30 days at a premium in a very tough market!  
Rob E & Jane C.

- I hired Kyle to help me negotiate the purchase of my new house from Richmond Homes, and he impressed me with his negotiation tactics and understanding of new home construction. He was able to obtain significant concessions from the builder that saved my family tens of thousands on both the price of the home and commissions!  
Alan F.

- After interviewing several agents that worked in my neighborhood, I retained Kyle to help me sell my townhome because I just felt that he really knew the Cherry Creek State Park area and its real estate market history best. Kyle was able to sell my property for over \$20,000 more than my neighbor's townhome, which was also for sale and had more square footage, at a time when the Denver area had the highest glut of condos and townhomes on the market in history!  
Bob R.

### Commercial Real Estate Client Testimonials:

- "... Your knowledge of the marketplace coupled with your tenacity and shrewd negotiating skills had paid off for Christy Sports. I can only add that if anyone is considering a retail move or expansion, that they strongly consider your program and what you have to offer ...." more >>  
Steve Smith

- "Let me take this opportunity to compliment you on your performance in court during the Donovan appropriation case which we recently litigated ...." more >>  
Karen E. Asbury

- "... your service is impeccable, and your market niche is very important to redevelopment. If, in the future, I learn of any project or location where your services can be used, I will be happy to refer you. ..." more >>  
Robert Simpson

- "I just wanted to let you know that Echo Star Communications Corporation has bought the Riverfront building for their

corporate campus. I thought you might find this interesting in that you had suggested this use many months ago when many of the people in Littleton were focused on retail. ..." more >>

Christian Gibbons